



An impactful year

Cast your mind back to 2019. The only knowledge of a pandemic I had at that time was from history lessons at school. In the period since 2019, it seems as if the news across the globe has been consumed with the **impact** of coronavirus. When 2021 emerged, there was hope that we could return to normalcy, but that was relatively short lived and many across our community continue to be impacted by the pandemic. Yet, God's Word teaches that *'there is nothing new under the sun.'* Nothing surprises God. He inspired Joshua to *'fear not'* in times of old and that same God has been at work across Tree of Life throughout 2021. Thousands of lives have again been impacted for good.

Here are some 2021 highlights:

- We launched a new Region in Sterling **impacting 770** lives during the year.
- Our Still Waters Ministry, focusing on individuals with special needs, has seen a 203% increase in events over the past two years **impacting 473** lives.
- Some key ministries relaunched with Clothing & Furniture Giveaways, Thanksgiving Together and Christmas for Others **impacting 1,266** lives.
- Sterling introduced a brand new Dental Clinic event **impacting 37** lives and attracting many more who heard a Gospel presentation and received clothing donations.
- Our Gospel Enterprises **impacted** Purcellville and Leesburg extending employment for **20** people and internships for **20** more individuals with special needs. The Clothing Closet distributed **135** free clothing vouchers and SimplyBe Coffee introduced **Impact Days** to extend drinks and pastries free of charge.
- An incredible volunteer army **impacted** the community with **13,800** volunteer hours.
- Our Spiritual Growth team has **impacted** more than **2,000** lives through Prayer (weekly), Care (going deeper) and Share (impacting God's Word) activity.

Beyond that, we have been literally humbled by the response of our incredible donors. December 2021 saw the largest ever monthly contribution to ensure that we were able to exceed our income target for the year. Unbelievably, the amount donated in December equated to the amount donated during the entire 2016 calendar year.

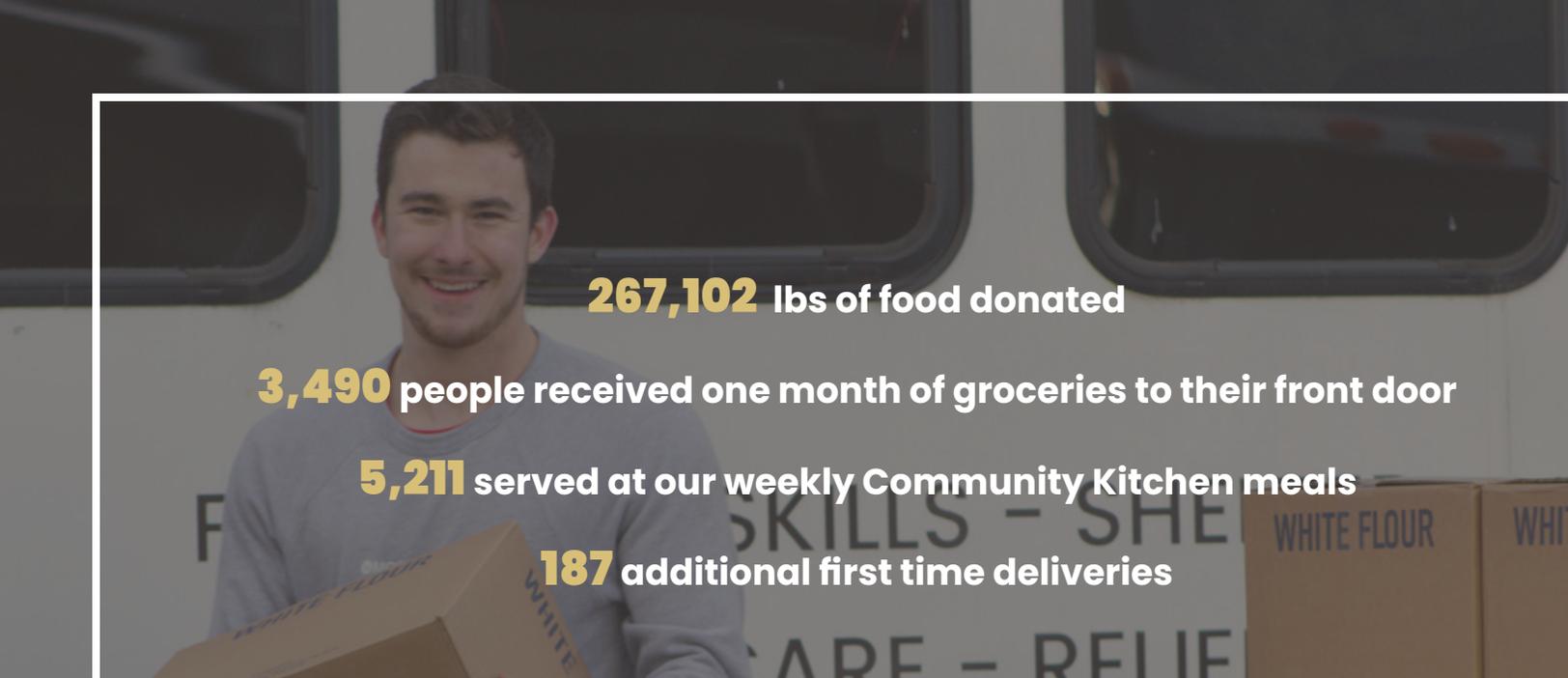
As we reflect on the year, over **20,000 impacts** were made bringing the cumulative total to almost 145,000 since the outset of our journey in 2008. Every last **impact** has fulfilled our Purpose to: ***reach out to the poor and needy in our community with the love of Jesus Christ.***

Thank you for reaching out, thank you for making an **impact!**
Praying that 2022 takes Tree of Life Ministries to exciting new heights.

Every blessing,
Paul Smith
CEO, Tree of Life Ministries



tree of life
MINISTRIES



267,102 lbs of food donated

3,490 people received one month of groceries to their front door

5,211 served at our weekly Community Kitchen meals

187 additional first time deliveries



MINISTRIES

COMMUNITY KITCHEN | FOOD PANTRY | THANKSGIVING TOGETHER

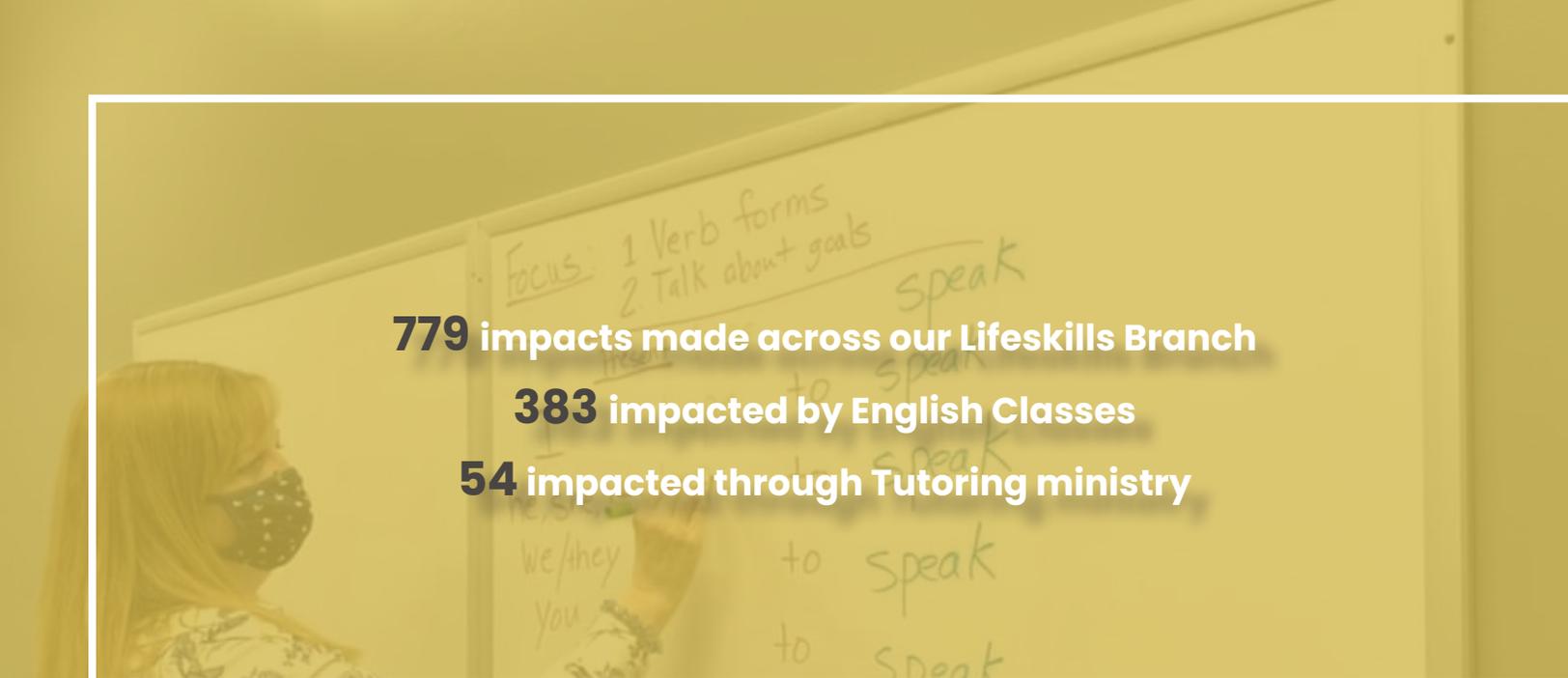
FOOD *Branch*

“Recently the pantry was blessed with extra food, so I decided to give some to the construction workers next door as well as to some of the neighboring businesses. Everyone was quite appreciative, and one of the employees from the shop next door came into the pantry afterwards. He explained that he had been going through a very rough time and was not planning on having lunch that day. Receiving the meal was super encouraging to him, since he knew that ‘someone was looking out for him.’ I shared with him that and if ever he needed help or simply wanted someone to talk to, that I am, and our ministry is, available. I’m hoping that he takes me up on that offer! We never truly know the impact we can make. ”

- Judah, LEESBURG

“One of our Partners is a single female who lives alone outside of Purcellville. When she first reached out for food assistance, she was living without a working refrigerator and no running water. During a food delivery, one of the Delivery Team volunteers noticed that her stove was broken. TOL was able to replace her water pump and obtain a refrigerator. That same volunteer delivered and installed the refrigerator and coordinated with her neighborhood to purchase a new stove for the Partner. As a result of the efforts of TOL and its volunteers, she will have working appliances again. ”

- Jane, PURCELLVILLE



779 impacts made across our Lifeskills Branch
383 impacted by English Classes
54 impacted through Tutoring ministry

Focus: 1 Verb forms
2 Talk about goals

to speak
to speak
to speak
to speak

We/they
you



MINISTRIES

ENGLISH CLASSES | FINANCIAL COACHING | TUTORING
WORK FORCE CONNECTIONS

LIFESKILLS *Branch*

“A single mom reached out to us for financial assistance with a utility bill at the end of last year. We were able to bless her with assistance and learn more about her situation. She had missed work due to Covid and had fallen behind on her rent. At her Financial Coaching appointment, we were able to help her create a budget and identified avoidable expenses that were draining her budget. This situation is still unfolding, but we are continuing to meet with her and pray with her regularly in hopes of making a lasting impact. We are excited to see how God moves in her life.”

- Phillip, STERLING

“I am Venezuelan. Two years ago I moved to the United States. Through TOL I have had the opportunity to [attend] face-to-face classes. I didn't have to pay anything, and this is a great help. I'm in English class with teacher Gail; she has a great attitude, she is patient, cheerful and encourages us to learn every day. We talk, read, write, and share. I thank God for teacher Gail's life and her provision of her time to teach us. There is something very special that she does every week: She prays for our requests. TOL makes me see how to serve the Lord, even in the little details. God bless you all!”

- Partner, LEESBURG

An impactful year

135 families provided free clothing vouchers for The Clothing Closet

74 ladies and children housed in TOL apartments since 2011

10,505 lbs of clothing donated to TOL

7 Working Hands renovation projects undertaken



MINISTRIES

CLOTHING & FURNITURE GIVEAWAY | HOUSING MINISTRY | MENTORING
THE CLOTHING CLOSET | WORKING HANDS

SHELTER *Branch*

“God has done more than I ever knew to pray for through Tree of Life’s Housing Ministry. Due to Covid, I was denied help from the County-run shelter. My church family came through for me, but it was a short term solution. I went from being in a dehumanizing circumstance to being offered real, life changing help. I consider this program a miracle. ”

- Housing Ministry resident

“A pregnant mom came into the store recently with her mom and young child raving about the children’s section. She is new to the area and said she’s been in a lot of ‘thrift stores,’ but The Clothing Closet is exactly what she’s been looking for!!! ”

- Diane, PURCELLVILLE





55 attended Dental Clinics held in Purcellville and Sterling
62 impacted across our Healthcare Branch



MINISTRIES

HEALTH EDUCATION | MEDICAL VOUCHERS (URGENT/DENTAL/EYE)

HEALTHCARE *Branch*

“One of our Partners is a mom of four children facing many challenges. One of her children was seen at our Free Dental Clinic in Sterling in September. He had a chipped molar and severe decay, requiring additional treatment beyond the care offered at our clinic. His mother had tried exploring other resources, but they were all too expensive. We were able to provide a dental voucher to address the additional care. She shared: ‘TOL took immediate care of my son and I am so relieved he is no longer in pain. I am so grateful for the professional and excellent work done by the dentists and the care and love we felt from everyone at TOL. I still don’t know how I will find money to care for my children’s basic dental needs but I thank God my son is okay now.’”

- Evelyn, STERLING

“I want to say thank you very much for the help from TOL about the dentist. My son had his teeth repaired today. More than \$1400 savings! Real help! Thanks for your work.”

- Partner, PURCELLVILLE





680 blessed with Financial Relief
540 blessed through Christmas for Others

EVENTS:

18 at SimplyBe Coffee
42 for Still Waters (special needs)
39 for Day Break (Seniors)



MINISTRIES

CHRISTMAS FOR OTHERS | DAY BREAK | RELIEF FUND
SIMPLYBE COFFEE | STILL WATERS

RELIEF *Branch*

“ Emma started at SimplyBe Coffee as an intern through Loudoun County’s CAST program and accepted a paid position at SimplyBe after graduation. Emma’s first goal was to learn how to use the cash register. After mastering that, she learned how to wash dishes, use the coffee machine, and even close the shop. Emma wants people visiting SimplyBe Coffee to know that it is a very welcoming place, and that customers should have patience when getting a drink. She says that: ‘while we don’t always get it right the first time, we do the majority of the time!’ ”

- Tara, LEESBURG

“ Maria came to us during the fall of 2021, weary and overwhelmed from battling breast cancer and caring for her severely disabled child as a single mother. After her local church was unable to help her, she came to TOL and opened up about her needs. Our Partner Care Coordinator prayed with Maria and assured her that TOL would walk alongside of her. We were able to pay her utility bills, and pair her with a Financial Coach to get her finances back on track. In response, Maria gives back as a regular volunteer, serving as a meal host for our weekly Community Kitchen ministry and prays for our staff every morning. Maria represents a wonderful success story where we have developed a true partnership on this journey of life. ”

- Evelyn, STERLING

An impactful year

SPIRITUAL GROWTH

TREE OF LIFE nurtures SPIRITUAL GROWTH through PRAYER, CARE & SHARE TEAMS:

A PRAYER Team volunteer was asked to pray for a job opportunity for a partner. Some time later, the volunteer reached out to that same partner, who exclaimed, "It's you! You were the one that prayed with me over my job! I got the job the very next day after we prayed together! Thank you so much!"

A CARE Team Volunteer reached out to a partner who was going to be sentenced to jail time. The volunteer spent much time encouraging and praying with them. Upon release, they reconnected, and the partner said they were incredibly thankful for the care and support. This support system has encouraged the partner to keep moving forward in a positive direction.

SHARE Team volunteers visited a partner at his home. They prayed with him and invited him to church. The partner called the next day and said, "I want to thank you so much. You showed me so much kindness! I'm just not used to that."

"Thanks for helping me get through this year; your devotionals help me stay on course."

"I am more optimistic each day after reading the devotional and have a great sense of peace."

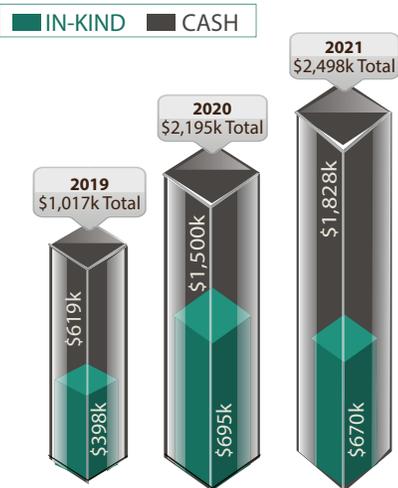
"If there is ever any question God works through these devotionals...He does!"

525 people receive life-changing devotionals five days a week.

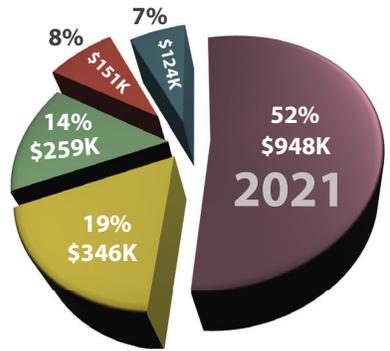
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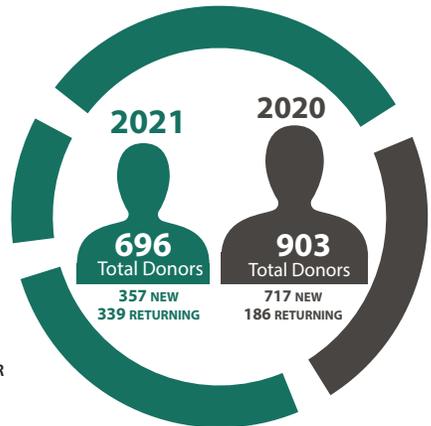
HOW WE RECEIVE FUNDS



CASH DONATION SOURCES



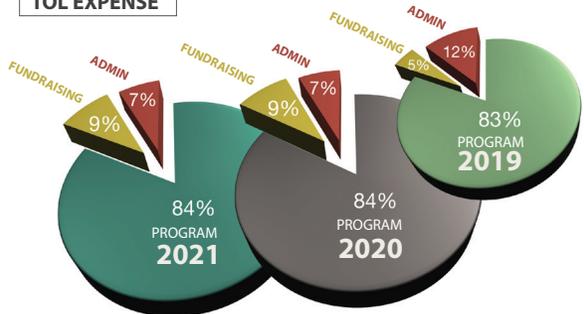
DONORS



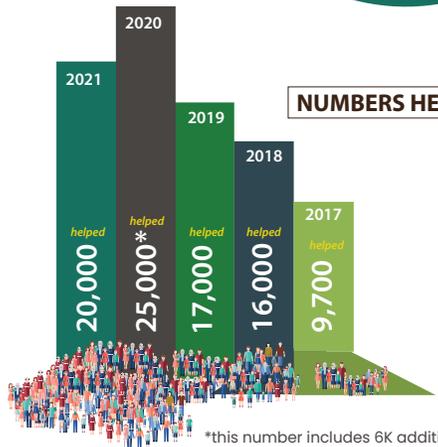
■ COMMUNITY ■ CHURCH ■ GRANTS ■ GOSPEL ENTERPRISE ■ OTHER

HOW WE SPEND FUNDS

TOL EXPENSE



NUMBERS HELPED



*this number includes 6K additional Covid to-go meals.

The financial information is preliminary and subject to revision following annual audit. Tree of Life undertakes a yearly audit and is affiliated with Evangelical Council for Financial Accountability (ECFA).



TREE OF LIFE MINISTRIES

PURCELLVILLE | LEESBURG | WINCHESTER | STERLING

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