



tree of life

MINISTRIES

ANNUAL REPORT 2020

REAL PEOPLE. REAL LIVES. REAL STORIES.

I think it is fair to say that 2020 is unequalled along this 12 year journey of Tree of Life. Our day to day **PURPOSE** has reached new heights - ***to reach out to the poor and needy in our community with the love of Jesus Christ:***

- Across our 5 BRANCHES, in spite of curtailing 90% of our 31 Ministries during Covid, we impacted 25,000 in 2020 – an annual record.
- Food and Relief Branches saw staggering increases – during the peak of Covid, we responded to a 300% increase in food requests and a 900% increase in financial assistance.
- Tree of Life donors increased by 275% during 2020.
- Our team responded to 415% more prayer requests over the course of the year.

Our longer term **VISION** has garnered new strength - ***to plant the Tree of Life model in new communities to the glory of God:***

- ***New Regions*** – a 7 week Prayer Journey was completed in readiness for a new Sterling Region.
- ***New Gospel Enterprise*** – not 1 BUT 2 brand new Gospel Enterprise locations were opened during a pandemic. The Clothing Closet in Purcellville and SimplyBe Coffee in Leesburg, employing special needs adults. An astounding effort by all concerned!
- ***New Housing*** – continued discussions are underway to expand our housing ministry and offer affordable homes to a wider population.



The Clothing Closet in Purcellville



SimplyBe Coffee in Leesburg

Beyond the statistics, real people with real lives have real stories. I can only provide a snapshot of those stories inside but take a moment to digest how God has been working in circumstances that nobody could envisage at the outset of 2020. Thank you to every last volunteer, donor and prayer warrior who has made time for the poor and needy throughout this memorable year.

Kind Regards,

Paul Smith

CEO, Tree of Life Ministries

*PS Please note our brand new logo, gifted by KM Digital.
New website soon!*



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MINISTRIES

267,000 pounds of food donated

64% increase in food sources

4,500 people received one month of groceries to their front door

429% increase in 1st time food deliveries

12,000 people served with weekly To-Go meals



MINISTRIES

FOOD PANTRY | COMMUNITY KITCHEN | COMMUNITY GARDEN
THANKSGIVING TOGETHER | WINCHESTER SALVATION ARMY

FOOD *Branch*

“ My team recently delivered to a new family. Two young boys answered the door and let me know their mom would come soon as she was feeding their new baby sister. A few minutes later mom arrived with her 3-day-old daughter in her arms. She was so excited and proud for us to meet her new blessing. After much conversation, she shared how grateful she was that Tree of Life was willing to reschedule her most needed food delivery as on the original delivery day she had given birth. I asked her the baby’s name and she said, “Emmanuel... because of tough times but she knows God is with her family.” What a wonderful testament of faith! ”

- Jennifer, Food Pantry Ministry

“ From the first weeks of the pandemic through the summer, God showed me each week that He has a plan. Our numbers for to-go meals fluctuated week by week which made planning quite challenging, but God always knew! I was constantly reminded of the feeding of the 5000 miracle. One evening, we had a big turnout from the start, handing out nearly all meals within 20 minutes. We were down to just one meal and I was ready to pack it up and call it a night. But... I felt the urge to stay knowing the final meal belonged to somebody. A car pulled into the parking lot and the man driving asked for just one meal. We told him we had a meal especially for him and we praised God together! I have never seen that man again since that evening. ”

- Rebecca, Community Kitchen Ministry

A woman with dark curly hair and a young girl with blonde hair and glasses are looking at a book together. The scene is overlaid with a semi-transparent yellow filter. The text is centered over the image.

Dozens of distance learning families impacted by Tutoring@theTree
English, Finance and Job Coaching classes held online



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WORK FORCE CONNECTIONS | ENGLISH CLASSES
TUTORING@THETREE | FINANCIAL COACHING | TUTORING

LIFESKILLS *Branch*

“ Although the English Classes ministry saw a big drop in the number of students due to COVID, we have been encouraged by the impact of new language skills and the relationships we have fostered for God’s glory. One such relationship is with an au pair from Brazil. We have shared TOL meals together, conversing with her, and reading through the book of Genesis to help improve her reading, writing, and articulation skills. She has since started part-time work with a local insurance agency. We’re so thankful for the opportunity TOL has given us to make these connections. ”

- Leah, English Classes Ministry

“ One of the many challenges families faced this year was the change in public schooling for their children. As Distance Learning became evident, we spent the summer praying about how we could positively impact families who juggled the balance of needing to work with needing a supervised place for their children to attend their online classes. We have maintained the program for 3 days per week, supporting dozens of families through the school year and we are grateful for this new opportunity for Tree of Life and a new way to serve. ”

- Susannah, Tutoring@theTree

1st Gospel Enterprise – The Clothing Closet launched in Purcellville
clothing >**100** needy families since opening

13 ladies and children housed during a pandemic year in our apartments

67 partners housed in total with **76%** graduating stronger



MINISTRIES

WORKING HANDS | CLOTHING & FURNITURE GIVEAWAY
THE CLOTHING CLOSET | HOUSING MINISTRY

SHELTER *Branch*

“I learned about TOL through my church. Being at TOL was a huge blessing; I received a lot of support helping me get back on my feet. I've been at Tree of Life for two years and I am glad that I had the experience being there to help me gain my confidence back and knowing that I am capable of getting my life back together. I would recommend Tree of Life to others because it's a wonderful program to help people that may need a little bit of assistance. I thank God every day that I had the opportunity to be a part of TOL. Everyone there has had a huge impact on my life.”

- Paulette, Graduated Housing Partner

“Since the Clothing Closet's opening in June 2020, we have provided free clothing to dozens of needy people. We are often the ones blessed by these families who come in to shop, talk and pray with us. Just before Christmas, we helped a family shop for coats, shoes, jeans, pajamas, shirts... anything that they needed. The only one who could not find shoes was the dad. We kept looking and praying and we eventually found a pair of men's shoes that had been placed in the wrong section that fit him perfectly!!! He was so happy! Then, as they were leaving, the dad asked for prayer for his mom who was starting chemo for cancer treatments. The lasting impact that this Shop has is yet to be seen, and we are so grateful to be a part of it.”

- Diane, Clothing Closet Store Manager



Urgent care and dental vouchers distributed
Health clinics held in Purcellville and Leesburg



MINISTRIES

HEALTH EDUCATION | MEDICAL VOUCHERS | (URGENT/DENTAL/EYE)



25G x 1"
(50 Sheets x 25mm)
WELF 8201

HEALTHCARE *Branch*

“ This fall, Walgreens Pharmacy generously provided vaccines for our Purcellville and Leesburg regions during our annual free flu vaccine clinic. Their pharmacist administered the vaccines in a Covid-inspired drive thru event while a Tree of Life nurse distributed health information and checked blood pressures. Partners needing healthcare were provided dental, vision and urgent care vouchers, and given access to nutrition classes, wellness screenings, and additional local resources through Tree of Life. ”

- Lynn, Healthcare Branch, Purcellville

“ Our efforts not only provide the necessary care but also education about vaccinations and preventative health measures to these families. ”

- Deb, Healthcare Branch, Leesburg



248% increase in emergency relief funds for **1000** people

300 blessed through Christmas for Others

Still Waters for special needs teenagers and Day Break for seniors continued during a pandemic year

2nd Gospel Enterprise – SimplyBe Coffee launched in Leesburg providing work/volunteer opportunities for at least **9** amazing special needs individuals



MINISTRIES

RELIEF FUND | STILL WATERS | DAY BREAK | SIMPLYBE | SIMPLYBE COFFEE
CHRISTMAS FOR OTHERS | WINCHESTER SALVATION ARMY

RELIEF *Branch*

“Sabrina is a single mom without any family support. Her work hours had been reduced due to Covid and her teenage son was suffering from brain cancer and she was facing eviction threats. She was driving two hours a day, five days a week to a hospital in D.C. for chemo treatments and trying to work at a grocery store. Thankfully, Tree of Life was able to help pay her rent during the month of the chemo treatments, provide her with a food delivery, care for her children at Tutoring@theTree and offer a voucher for her son at The Clothing Closet. Sabrina was so thankful she wept on the phone with me.”

- Chelsey, Relief Fund Ministry

“My son began his life a very sick newborn baby. He’s faced many struggles over his young 20 years so far. But he is succeeding! As part of the CAST program...he is learning how to be ready for the workforce! As part of that training, my son has volunteered at SimplyBe Coffee and I want to thank TOL for allowing this opportunity.”

- Francine, mother of SimplyBe Coffee staff member



Photo credit: Patrick Szabo

SPIRITUAL GROWTH

1546 impacted across our new Prayer/Care/Share teams. The team handled **415%** increase in prayer requests.

REAL PEOPLE in need of prayer from our newly formed **PRAYER, CARE, SHARE TEAMS:**

JUST THE RIGHT TIME! - A Prayer Team member had wanted to call a lady earlier in the week but distractions got in the way. When she was finally able to call, it was just the right time! The lady had just fallen down a flight of stairs! The rescue squad had been called, but how providential for a prayer warrior to call at just the right time!

SOMEONE CARES ABOUT ME! - A Prayer Team member called a gentleman, and after praying, asked if she could call back again just to check in on him. He agreed. After the call back, the first thing he said was, "Someone cares about me!"

WRONG NUMBER? - A Prayer Team member left a message for a grandmother only to have the call returned by another person—the lady's granddaughter. It turns out we had the granddaughter's phone number stored with the grandmother's name. The granddaughter had been fearful for her health and was crying. She exclaimed, "I know that God told you to call me instead of my grandmother!"

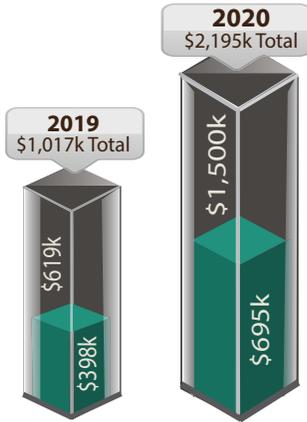
420 people currently receive life-changing devotionals five days a week.

If you would like to begin receiving Fruit from the Tree of Life, please sign up on our website - <http://www.tolministries.org/spiritual-growth>

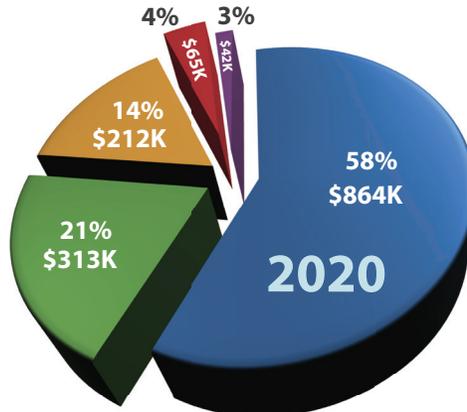


HOW WE RECEIVE FUNDS

■ IN-KIND ■ CASH



CASH DONATION SOURCES



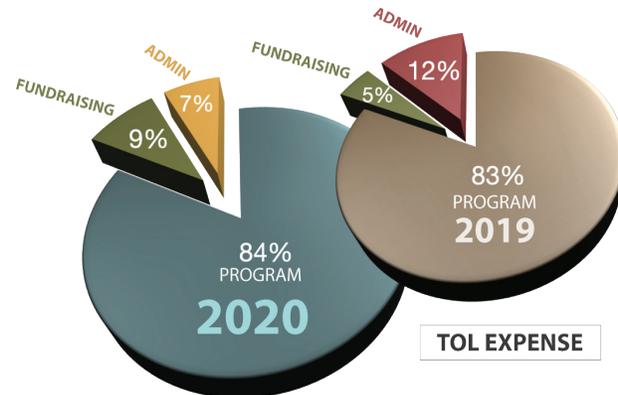
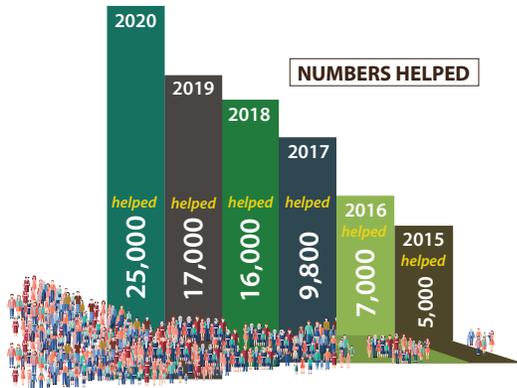
■ COMMUNITY ■ CHURCH ■ GRANTS ■ GOSPEL ENTERPRISE ■ OTHER

DONORS



HOW WE SPEND FUNDS

NUMBERS HELPED



TOL EXPENSE



TREE OF LIFE MINISTRIES

PURCELLVILLE | LEESBURG | WINCHESTER | STERLING

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