



ANNUAL REPORT

WELCOME MESSAGE

All they asked was that we should continue to remember the poor...
- Galatians 2:10

2022 was a year of the **same** and yet of **increase** and **decrease** as we remembered the poor.

THE SAME...

We fulfilled the same **Purpose** – reaching out 24,560 times to the poor and needy in our community with the love of Jesus Christ.

We shared the same life changing **Value** that Jesus Christ is foremost no less than 1,750 times through our Spiritual Growth teams.

We made strides with the same **Vision** – planting the Tree of Life model in new communities to the glory of God.



Our *new communities* vision involved embedding our newest region in Sterling, welcoming new people into our housing and taking our Gospel Enterprises to new heights.

THE INCREASE...

Some staggering increases in ministry activity were seen throughout the year. Here's a sample:

<u>Food Branch</u> - 43% increase in food donated and delivered <u>Lifeskills Branch</u> - 68% increase in the number trained <u>Shelter Branch</u> - 43% increase in Working Hands renovation projects

<u>Healthcare Branch</u> – 203% increase in Dental Clinic attendance <u>Relief Branch</u> – 53% increase in events hosted for our special needs community

THE DECREASE...

The total value of grants received decreased by 43% resulting in a 1% decrease in income at \$1.807m. To maintain the same **Purpose** and **Vision** and to see continued increase in ministry activity, your gracious support is welcomed. Not one of the 24,560 impacts last year were possible without people just like you.

Together, let's continue to remember the poor as we enter our **15**th year in **2023**.

In Jesus' Name, Thank You!

Paul Smith CEO, Tree of Life Ministries

GOSPEL ENTERPRISES



Gospel Enterprises

Our two Gospel enterprises were developed directly from our ministry work. They allow us to provide additional opportunities for empowerment through employment, offering a true "Hand up" to our Partners, and help generate funds for our organization. Here are impact highlights from these enterprises:

The Clothing Closet

- 269 individuals/families provided free clothing vouchers
- Provided employment to 8 individuals,
 I of whom has a disability
- Provided work transition training for 9 students

SimplyBe Coffee

- \$27,000 in coffee and snacks offered for no charge through Impact Days
- Provided employment to 15 individuals, 13 of whom have disabilities





MINISTRIES

COMMUNITY KITCHEN FOOD PANTRY

THANKSGIVING TOGETHER

381,147 lbs. of food donated to TOL

4,989 people delivered up to 3 weeks of groceries

4,917 served at our weekly Community Dinner meals

324 additional first-time deliveries

BRFOOD

REMEMBER THE POOR

- Galatians 2:10

I am very grateful and thankful that you gave me a meal on Thanksgiving. I'm calling to thank you very much from the bottom of my heart. Thank you for everything that you have done for me. I had a good meal and enjoyed it...God be with you all as we go into the Christmas and New Year holiday!

Partner, Purcellville

You guys have been a great big help to us! Your assistance has taken a load off our shoulders with everything we have going on. Before I was in a dire predicament, trying to scrape by with what little money I had coming in to pay off debt and bills, but now, with the help of your ministry and especially through the grocery deliveries, I've been able to get ahead on my bills and debt. Also, because of the friendliness and friendship of the ministry I am in a much more positive mood and feel grateful and hopeful for the future. You guys are awesome, and I don't know where I'd be without your help! All glory goes to God!

Rick, Leesburg



ENGLISH CLASSES

FINANCIAL COACHING

TUTORING

WORK FORCE CONNECTIONS

WORK HEARTILY

191 students attended our English Classes

64 students served through our Tutoring ministry

LIFESKILLS

REMEMBER THE POOR

- Galatians 2:10

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Learning English dramatically impacted the life of one of our partner families. The mom attended 25 weeks of English Classes; as a result, she could finally interact with doctors and talk about her sick child without an interpreter. This had such a profound effect on her confidence and self-esteem that she felt ready to apply for jobs. We helped her apply to three jobs, and she landed one right away. She is now employed!

Recently, a Partner with disabilities graduated high school and together with her family was desperately looking for the next step in her life. She wanted to do something where she could contribute to the community and reach her fullest potential. Through our Work Heartily ministry, we helped place her at a local daycare job. This position is a perfect fit for her and her family. She shared with us: 'I love my job. I love working with children. It makes me so happy.'

Stephanie, Sterling

Cindy, Purcellville



MINISTRIES

CLOTHING+ GIVEAWAYS
HOUSING MINISTRY
MENTORING
WORKING HANDS

269 individuals/families provided free clothing vouchers for The Clothing Closet

77 ladies and children housed in TOL apartments since 2011

30,550 lbs. of clothing donated to TOL

10 Working Hands renovation projects undertaken

BSHELTER

REMEMBER THE POOR

- Galatians 2:10

One of our Transitional Housing partner's children was very sick, and she ended up in the ER with him all night. Early the next morning, another Housing partner helped her by going to the pharmacy and purchasing her son's medication, so she could get a few hours of needed sleep. The partner shared: 'Such blessings being here. There is a community that I never knew I needed.'

Susannah, Purcellville

A lady named Sherri walked into the Annual Clothing & Furniture Giveaway just before closing, hoping to collect clothes for a family who were struggling financially. Without hesitation, the volunteers patiently spent time with Sherri, looking for the sizes she needed and bagging them up for her. Sherri was very grateful and told us how excited she was to take the clothes to the family; she couldn't wait to drop them off. I sat with Sherri and asked if she needed any prayers; she became emotional. I gave Sherri a hug and carried her bags out to her car. She was so thankful and told me how much of a blessing the clothes would be to the families she was collecting for.

Laura, Purcellville



HEALTHCARE

REMEMBER THE POOR

- Galatians 2:10

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During a food delivery, our team learned that one of our partners had just been released from the hospital after a suicide attempt. She was feeling overwhelmed emotionally and financially. Our Healthcare Branch Director shared information on suicide at the following Community Dinner and with our ESOL students. Suicide is an extremely tough and sensitive topic, but with our ability to share about Jesus Christ, His love for us and ability to carry our burdens, we can come alongside our partners who are struggling.

After providing a dental voucher to a partner, the dentist determined that one of our partners needed an immediate tooth extraction. She reached out for additional help to cover the expense and TOL was able to cover it. She shared with our Partner Care Coordinator: 'Thanks to you and TOL for helping with the dentist. I got help from you very quickly, no bureaucracy or waiting list! This is a real savings on unplanned expenses of my family budget. Thank you so much!'

Amy, Leesburg

Richie, Purcellville



MINISTRIES

CHRISTMAS FOR OTHERS

DAY BREAK

Relief

RELIEF FUND

STILL WATERS

641 impacted financially by Relief Fund totaling over \$100K

563 blessed through Christmas for Others

75 Still Waters events (special needs)

45 Day Break events (senior adults)

BRELIEF

REMEMBER THE POOR - Galatians 2:10

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At Still Waters, children with special needs are seen, appreciated, loved, valued and nurtured, and they can be themselves with each other and blossom in an environment where they are with people that they can see themselves in...Still Waters provides a place where we can safely let our kids get a few moments without us watching over them like hawks and also provides us with a place to nurture our adult/parent relationships with each other which is really so very valuable when going through this life as the parent of a special needs child, especially as they reach their adult years.

One of our partners, Anthony, stopped by for money to buy two quarts of oil to get by until pay day. Anthony recently relocated to the area after much personal tragedy involving the deaths of his wife and son. He moved to the area with his ailing mother and was doing everything he could to get by. Sitting down with him to hear more about his journey allowed us the opportunity to share about Jesus. Right then and there he prayed to receive Jesus as his Savior! He left our office with two quarts of oil, invites to church and Community Dinner, and a transformed life!

Saleh, Sterling

Parent of a Still Waters partner

SPIRITUAL GROWTH

A PRAYER TEAM volunteer followed up with a prayer request received by TOL. The partner said, "I really appreciate you guys checking in on me. I have had many health issues which land me in the hospital often for treatments and surgeries. It is rough financially, stressful, and scary at times. My family finds my illnesses too stressful for them, so we don't talk much." It is a pleasure to be on the Prayer Team at TOL so that we can lift up prayer requests to God with each partner. The PRAYER TEAM prayed for 1,091 prayer requests in 2022.

A SHARE TEAM volunteer recently visited a nursing home at a SHARE TEAM event. He stated, "All of the partners were thankful we were there, because they don't get a lot of visitors. We were able to lead them in some praise songs, and they even helped us perform a skit. It was a relaxed atmosphere, and they said they couldn't wait until we came to see to them again." The SHARE Team participated in 11 events and blessed over 1,000 partners with the gospel, prayer, songs and skits.

A CARE TEAM volunteer reached out to their assigned partner. The partner exclaimed, "You seem to know just when to call. Today I was having a really bad day. We lost our son in a car accident, my husband's health is not good, and we may need to leave where we are living because of foreclosure." It is a blessing to be able to regularly connect and encourage partners who are alone or going through stressful times. The CARE TEAM regularly checked in with over 60 partners in 2022.

166 people receive life-changing devotionals five days a week, 52 weeks a year.

Thank you for the devotional today. It was divinely dedicated to me.

I thank God for speaking

to me through His Word

and your devotional.

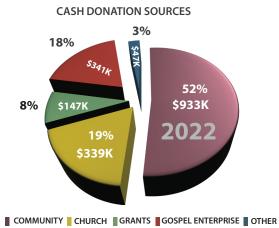
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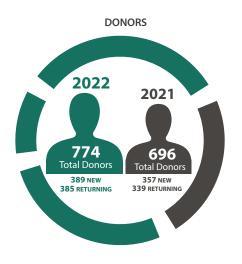
know how much I appreciate
your daily devotions. I am
striving to do better at having
a daily quiet time and your
devotions help me
start my day.

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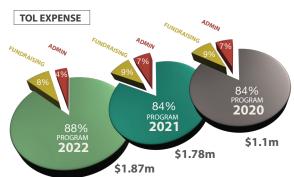
HOW WE RECEIVE FUNDS

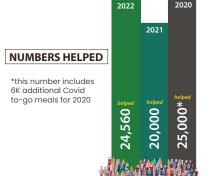






HOW WE SPEND FUNDS





The financial information is preliminary and subject to revision following annual audit. Tree of Life undertakes a yearly audit and is affiliated with Evangelical Council for Financial Accountability (ECFA).







Stay connected:









TREE OF LIFE MINISTRIES

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